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VENTURE VORTEX USES EROOM DIGITAL WORKPLACE AS PLATFORM FOR CROSS-ENTERPRISE COLLABORATION FOR VENTURE CAPITAL MARKET

Brings Together Entrepreneurs and Investors; Helps Organizations Track, Evaluate, and Manage New Business Opportunities

CAMBRIDGE, Mass., - February 13, 2001 -eRoom Technology, Inc., a leading provider of dig for professional services organizations and manufacturing companies, and Venture Vortex, the generation online community for entrepreneurs and the venture capital industry, announced agreement that enables Venture Vortex to use the eRoom® solution as the foundation for prodigital workplace collaboration environment to the venture capital industry. Venture Vortex incorporating the eRoom solution into its new VentureBuilder™ Platform, a Web-based busing assessment and due diligence tool for angel investor groups, incubators, and early-stage ven firms. The eRoom digital workplace provides Venture Vortex with a proven cross-enterprise or platform, allowing the company to get to market sooner with innovative applications that ta of its industry-specific knowledge and expertise.

"The venture capital market is a fast-paced environment, requiring solutions that support the evaluation, and sharing of large volumes of extremely sensitive data," said Garnet Heraman, CEO of Venture Vortex. "By incorporating eRoom collaborative capabilities into our VentureB Platform, we are able to offer our clients a highly scalable and secure environment for sharing on new business opportunities and investment arrangements. For our clients, the result is far and more competitive funding practices, enabling them to quickly uncover and take advanta opportunities as they arise."

Widely recognized as the pioneer of online communities for entrepreneurs and investor group Vortex is using the eRoom solution to provide its clients with cross-enterprise collaboration comake organizational, geographic, and time zone boundaries largely irrelevant. Ad-hoc teams work together to create or modify business plans, share market information, news and techn assessments, evaluate and rank specific investment opportunities, as well as capture and arc knowledge and decision-making.

"The VentureBuilder Platform represents the integration of the best of two worlds - Venture extensive knowledge of the venture capital market, combined with the proven collaboration technologies of eRoom Technology," said Barry Ruditsky, vice president of business developm Technology. "By working together, customers gain a solution that is easy to use and supports range of information and document sharing capabilities required to support informed decisio are pleased to be working with Venture Vortex as it opens new frontiers in the evaluation of funding deals."

About Venture Vortex

Venture Vortex (<u>www.venturevortex.com</u>) is the next generation online community for entre the venture capital industry. The site is designed t make venture creation truly frictionless compress the time it takes to build, launch, and scale start-ups in the online and ffline mar Venture Vortex's Web site is based on a strategy of enabling entrepren urs to educate, exect

interact. The Company's VentureRoadmap™ allows ntrepreneurs to identify best practices a needed to create a robust start-up, and then transact with over 50 best of breed vendors. The include Grant Thornton, Exodus Communications, Register.com, OfficeMax, Equis Corp., ContactEdge, USLaw.com, Epixweb.com, and Mercham ContactEdge, USLaw.com, and Mercham ContactEdge, USLaw.com, and Mercham ContactEdge, USLaw.com, and Mercham ContactEdge, USLaw.com, and Mercham ContactEdge, USL

About Room Technology

eRoom Technology is a leading provider of Internet-based software and servic s for collabora organization's extended enterprise of employees, customers, suppliers, and other partners. I eRoom product provides a digital workplace for the extended enterprise, allowing organizati assemble a project team wherever people are located and manage the collaborative activitic their complex and rapidly-changing business projects and processes. Customers use eRoom d workplaces to help get products to market faster, drive down production costs, enhance cusi relationships, and improve the work products that drive their businesses. The eRoom solution more than 475 companies such as A.T. Kearney, Bausch & Lomb, Compaq, Deloitte Consultin Motor Company, Hewlett-Packard, Ketchum, Pfizer, Siemens, Solectron, Towers Perrin, and information about eRoom Technology and its product offerings can be found at www.eroom.

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